



INNOVATIVE TECH SALES

Helping manufacturing companies grow their sales.

We bring over 30 years of industrial sales experience representing manufacturing companies in OH, IN, and KY. Let us help you refine your sales processes, and take the stress out of business development.

Who We Are

Beginning our 11th year in business, we are a sales agency, selling for multiple companies. Independent sales reps are a low cost way to provide sales coverage for your business.

Why Choose Us

Relationships



Reps are all about relationships, and connecting manufacturing companies. We know the right people to call, and we are happy to introduce, and connect people. We are here to help.

Industry Knowledge



We are well versed in manufacturing. We have specific experience in the following industries: heavy truck, food equipment, firearms, medical, and DOD/Aerospace.

Integrity



Our customers expect us to perform with integrity, honesty, and transparency. As any good rep will tell you, all we have is our reputation, and our time. We are proud members of MANA, and uphold their standards of professionalism.

Services

- Blind Threaded Inserts
- Installation Tooling
- CNC/Swiss Machinng
- Springs/Wireforms
- Stampings
- Gaskets/Seals
- Plastics
- Stampings and assemblies

Client Partners

- AVK Industrial Products
- Stillwater Technologies
- Aero Tool Services
- Lighthouse Sales Group

Misc. Offerings

- Part time sales management
- Lead Generation
- Prospecting Services
- Best practices for working with sales reps

